



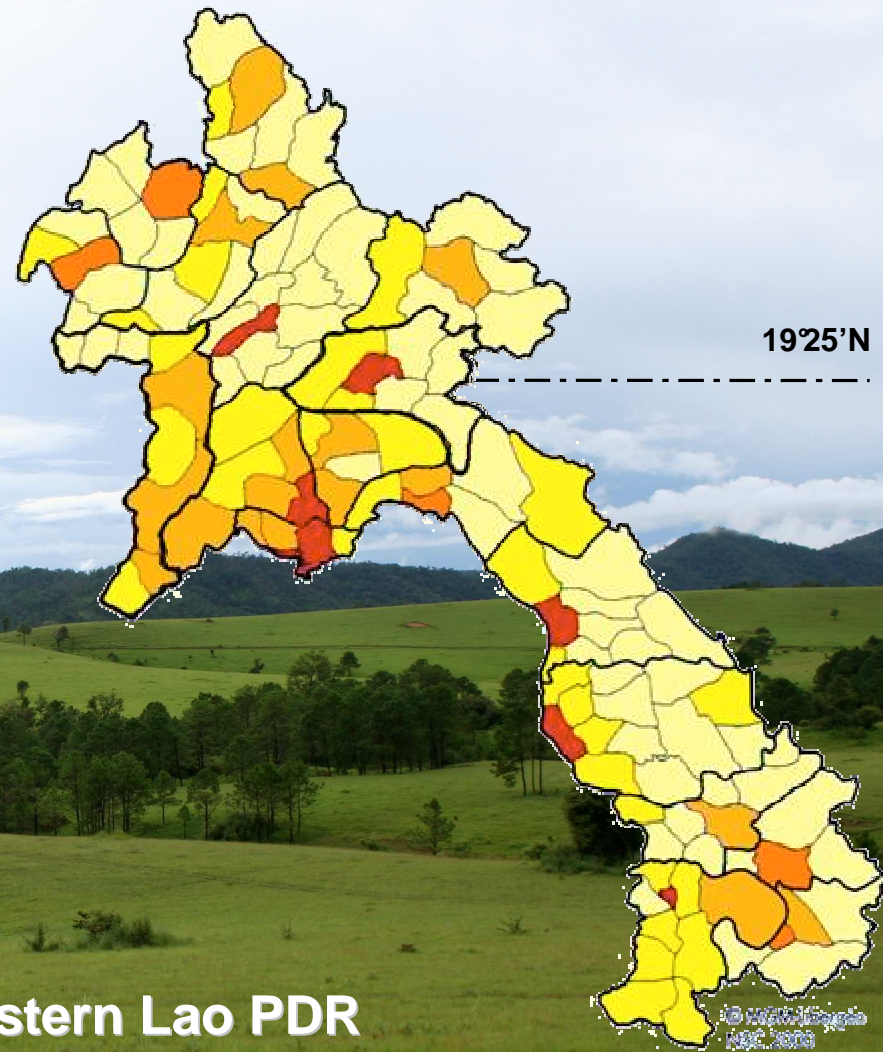
**Regional Workshop on Conservation Agriculture**  
**28 Oct – 1 Nov 2008, Phonsavan, Xieng Khouang province, Lao PDR**

# **DMC Systems for Rice-Beef Production in the Plain of Jars, Xieng Khouang Province, Lao PDR: An Example of “Creation-Validation” Methodological Approach**

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# Location and main characteristics



## Plain of Jars (900-1200m)

- Xieng Khouang province, North-eastern Lao PDR
- 3 main districts concerned (Pek, Phoukout and Paxay)
- About 60.000 ha of acid infertile savannah grasslands
- Low pH (5.0) and deficiencies in main nutrients (NPK, Ca et Mg)
- Severe Aluminium toxicity



# Main farming systems & current rural development strategies

## Plain of Jars (900-1200m)

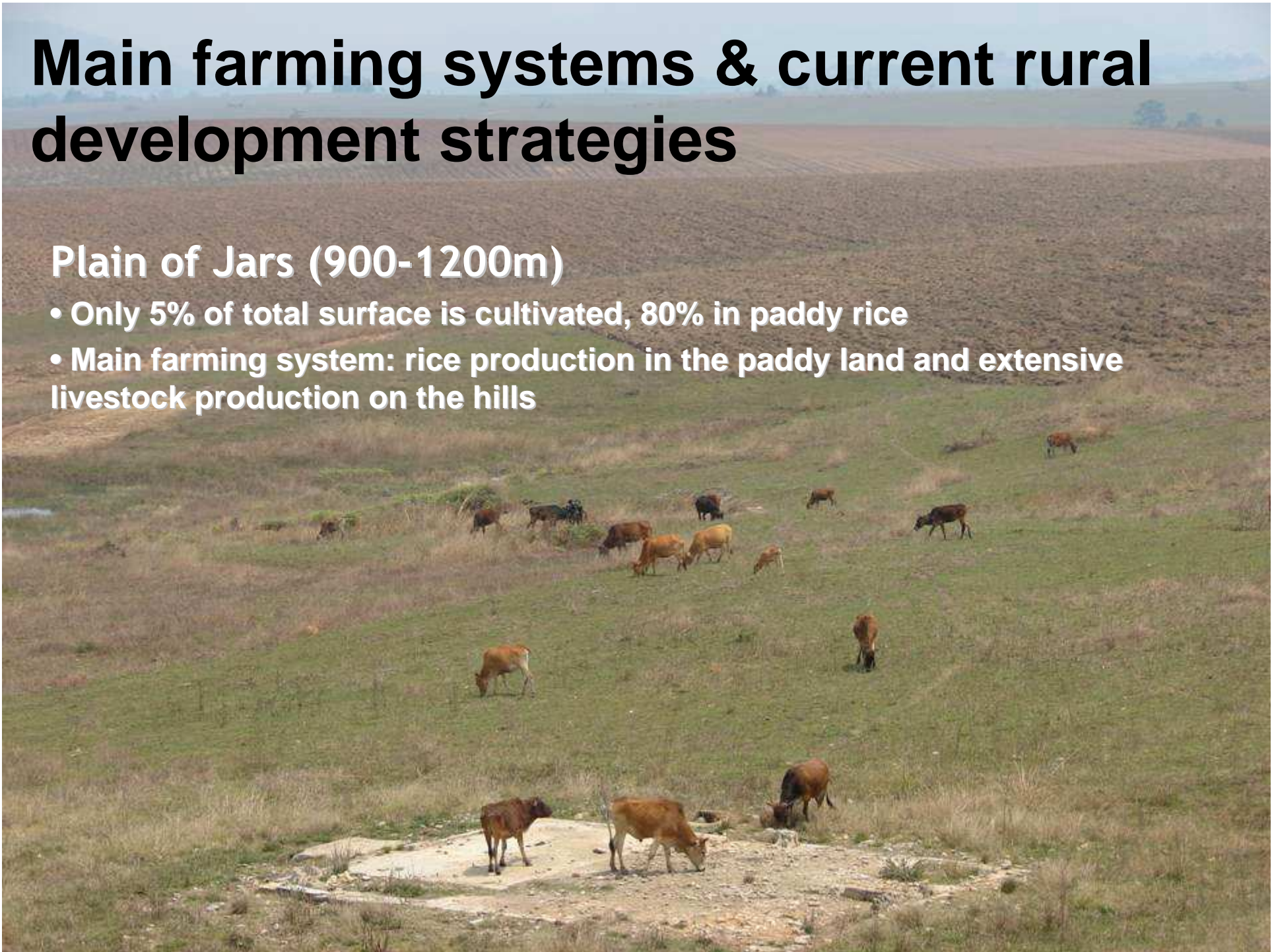
- Only 5% of total surface is cultivated, 80% in paddy rice
- Main farming system: rice production in the paddy land and extensive livestock production on the hills



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# Main challenges for Agriculture

**2 priorities for the government:**

- **Increase Rice production**
- **Develop Cattle industry**



# Project approach to enhance rice-beef production in the plain of Jars ?

A double approach:

- DMC technologies as technical approach
- “Creation-Validation” approach as R&D approach



# What is Conservation Agriculture and Direct Seeding Mulch-Based Cropping System (DMC)?

## 3 principles:



**Permanent soil cover**

**Minimum soil disturbance  
(no tillage) and no burning**

**Diversified crop rotations**







# **“CREATION-VALIDATION” APPROACH**

## **5 interdependent components**

### **Initial assessment**

- Physical, human and economical environments
- Typology of Farming Systems

### **Reference data acquisition**

- Long-term experiments in creation sites
- Generation of a large basket of technologies
- Characterization of biological and physicochemical processes (soil fertility evolution)

### **Adaptation and validation with smallholders**

- On-farm experiments with farmers groups
- Scale: plot, village and landscape level
- analyses of the conditions for adoption

### **Training and Communication**

- Various supports for various publics (farmers, extension agents and researchers)
- Information for policy-makers and stakeholders

### **Monitoring and Evaluation**

- Feed-back for R&D
- Methodological tools for R&D approach
- Evaluation of constraints/potential for extension



# METHODOLOGY: CREATION-VALIDATION APPROACH

## 5 interdependent components

**Initial assessment**

**Reference data  
acquisition**

**Adaptation and  
validation with  
smallholders**

**Training and  
Communication**

**Monitoring and  
Evaluation**

**Specificity of the approach:**

- **Several validation steps with farmers groups**
- **Important feed back between research in creation sites and validation in Farmers groups**



# Research topics and reference data acquisition in Creation sites

## Topics

**“Direct Seeding of Improved forage species on degraded Pastureland”**

**“Cattle Fattening activities”**

**“Regeneration of improved pastureland using rice as a cash crops”**

## Data collection

- Species collection x fertilisation
- Above ground and below ground biomass production (forage adaptability)
- Fodder quality (protein content)
- Seeds production

- Benefits/costs analysis
- Average Animal Daily Growth Rate (DGR) assessment
- Easy tools for GR monitoring without balance

- Cropping systems (rice cultivars x species association modalities x fertility)
- Technical feasibility
- Benefits/costs analysis





# 5-year rotational sequence initially proposed to enhance rice-beef production in the Plain of Jars

## 1st year: Improved pasture land implementation

- Use of *Brachiaria ruziziensis* as improved forage specie
- No animal grazing or ruzi grass exportation to insure good pasture implementation
- Forage seeds collection and sale to cover improved pasture land implementation costs







## 5-year rotational sequence initially proposed to enhance rice-beef production in the Plain of Jars

### 2nd to 4th year: Fattening of young bulls

- Direct grazing is advised (vs forage cut & carry) to provide nutrients return to the soil through animals dejections
- Pasture plot is divided in 4 blocks to provide 4-grazing period per month and allow best protein content in the forage leaves





# **5-year rotational sequence initially proposed to enhance rice-beef production in the Plain of Jars**

**5th year: Direct seeding of rice as a cash crop to finance improved pastureland re-installation**







# 5-year rotational sequence: Costs/Benefits expected

## Cost / Benefit simulation was made as follow:

### First year: Improved pastureland implementation:

- Plot fencing: use of local material (wood, bamboo); only labour is recorded
- Pasture land implementation cost: land preparation (30 US\$/ha) + Seeds (35 \$US/ha) + Operational costs (35 \$US/ha)
- Fertilization: 60-80-60 kg of NPK/ha, total cost of 120 \$US/ha
- Credit requirement: All pastureland implementation cost, credit interest of 12%/year during 9 months (from sowing to harvest and drying of the seeds)
- Seeds production: 140 kg/ha for ruzi grass seeds at 1,5\$ US/kg

### 2nd to 4th year: Bulls fattening activity

- Inflation rate (all products): 5%/ year
- Bulls stoking rate: 4 animals/ha, initial price of 150 \$US for a bull of 110-120 kg (1,2 \$US/ living kg)
- Bulls fattening: fattening period of about 5,5 months; average growth rate of 15 kg/animal/month, ie gain of 80 to 90 kg/Al/fattening period
- Credit requirement: credit for buying 2 bulls (the 2 other ones are coming from ovm farmer herd)+ fertilizer at interest level of 12%/year for 6 months

### 5th year: Pasture re-establishment using rice as a cash crop

- Rice + Pasture sowing cost: land preparation (40 US\$/ha) + Seeds (60 \$US/ha) + Operational costs (40 \$US/ha)
- Rice production: 1,8 T/ha at 220 \$US/T



# 5-year rotational sequence: Costs/Benefits expected

Plot of 1 ha	1st year	2nd year	3rd year	4th year	5th year
	Pastureland implemen.	Bulls fattening	Bulls fattening	Bulls fattening	Pastureland re-establishment
<b>COSTS (US \$)</b>	<b>240</b>	<b>765</b>	<b>803</b>	<b>842</b>	<b>303</b>
Plot fencing and designing	nd	nd	nd	nd	nd
Pastureland implementation	100	0	0	0	140
Fertilizer	120	125	132	139	146
Animals & animals care	0	615	645	675	0
Credit requirement	220	420	440	470	286
Credit interest	20	25	26	28	17
<b>LABOUR (md.ha-1)</b>	<b>68</b>	<b>72</b>	<b>62</b>	<b>62</b>	<b>55</b>
Fencing & Fence maintenance	30	20	10	10	10
Crops implementation and management	8	2	2	2	10
Seeds harvesting	30	0	0	0	35
Bulls management	0	50	50	50	0
<b>BENEFITS (US \$)</b>					
Bulls sale	0	1 000	1 050	1 100	0
Seeds production	210	0	0	0	395
<b>GROSS INCOME (US \$)</b>	<b>210</b>	<b>1 000</b>	<b>1 050</b>	<b>1 100</b>	<b>395</b>
<b>NET INCOME (US \$)</b>	<b>-30</b>	<b>235</b>	<b>247</b>	<b>258</b>	<b>92</b>
<b>LABOUR PRODUCTIVITY (US \$/ wd)</b>	<b>-0,44</b>	<b>3,26</b>	<b>3,98</b>	<b>4,16</b>	<b>1,67</b>





## **5-year rotational sequence: Costs/Benefits expected**

- **Total net income on the 5 years: 800 \$US/ha**
- **Average net income of 160 \$US/ha/year**
- **Average production costs of 591 \$US/ha (bulls included)**
- **Average net income represent 27% of average production cost (risk factor)**
- **Average labour productivity of 2,53 \$US/working day**



# Validation process: the different steps...

Topics	1st step	2nd step	3rd step
	<ul style="list-style-type: none"> <li>• Technical (training, technicians, equipment) &amp; financial (credit) support provided</li> <li>• Financial risk shared with farmers (security if failure)</li> </ul>	<ul style="list-style-type: none"> <li>• Technical &amp; financial support provided</li> <li>• Financial risk <b><u>assumed</u></b> by farmers</li> </ul>	<ul style="list-style-type: none"> <li>• Technical support provided</li> <li>• Financial support provided by <b><u>banking sector</u></b></li> <li>• Financial risk assumed by farmers</li> </ul>
“Direct Seeding of Improved forage species on degraded Pastureland”	<ul style="list-style-type: none"> <li>• 2006: 6 villages, 6 farmers groups, 24 farmers, 14 ha</li> </ul>	<ul style="list-style-type: none"> <li>• 2007: 12 villages, 13 farmers groups, 68 farmers, 62 ha</li> </ul>	<ul style="list-style-type: none"> <li>• 2008: Partnerships initiated with NNRBDP and Agri. Dev. Bank</li> </ul>
“Cattle Fattening activities”	<ul style="list-style-type: none"> <li>• 2007: 6 villages, 6 farmers groups, 24 farmers, 14 ha</li> </ul>	<ul style="list-style-type: none"> <li>• 2008: 12 villages, 13 farmers groups, 70 farmers, 62 ha</li> </ul>	
“Regeneration of improved pastureland using rice as a cash crops”	<ul style="list-style-type: none"> <li>• Not yet started with farmers groups</li> </ul>		





# Validation process: data collected...

## 1- On-field monitoring

- Technical feasibility by farmers (skills required for equipment, fertilizer use etc.)
- Forage seeds production
- Stoking rate management
- Animal Daily growth monitoring



## 2- Farmers point of view assessment

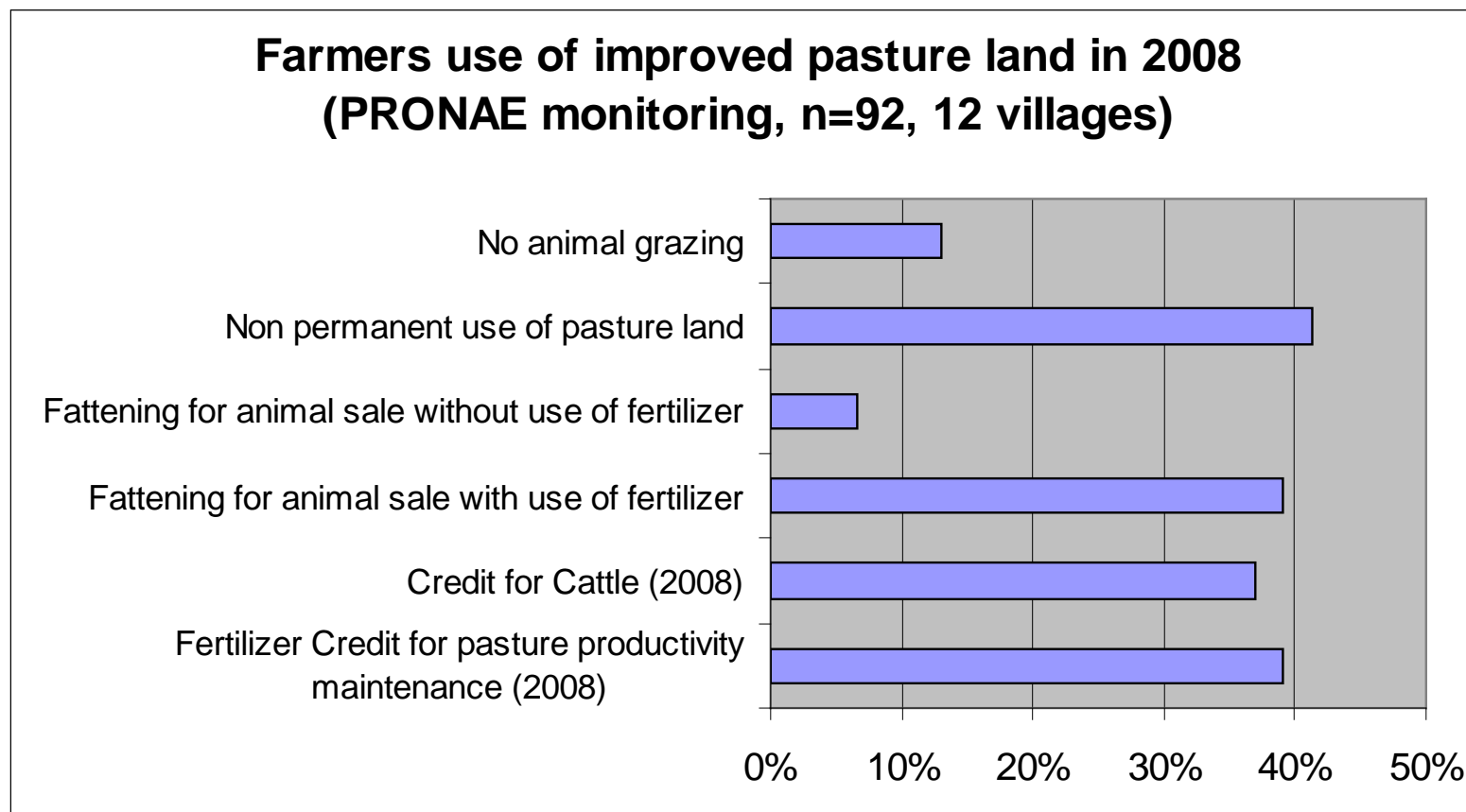
- 2 meeting with farmers (june 2007 & august 2008)
- Farmers point of view assessed using PRA methods





## Lessons learnt from Validation process...

### Improved pastureland use assessment after 3 years of *in situ* validation with farmers groups



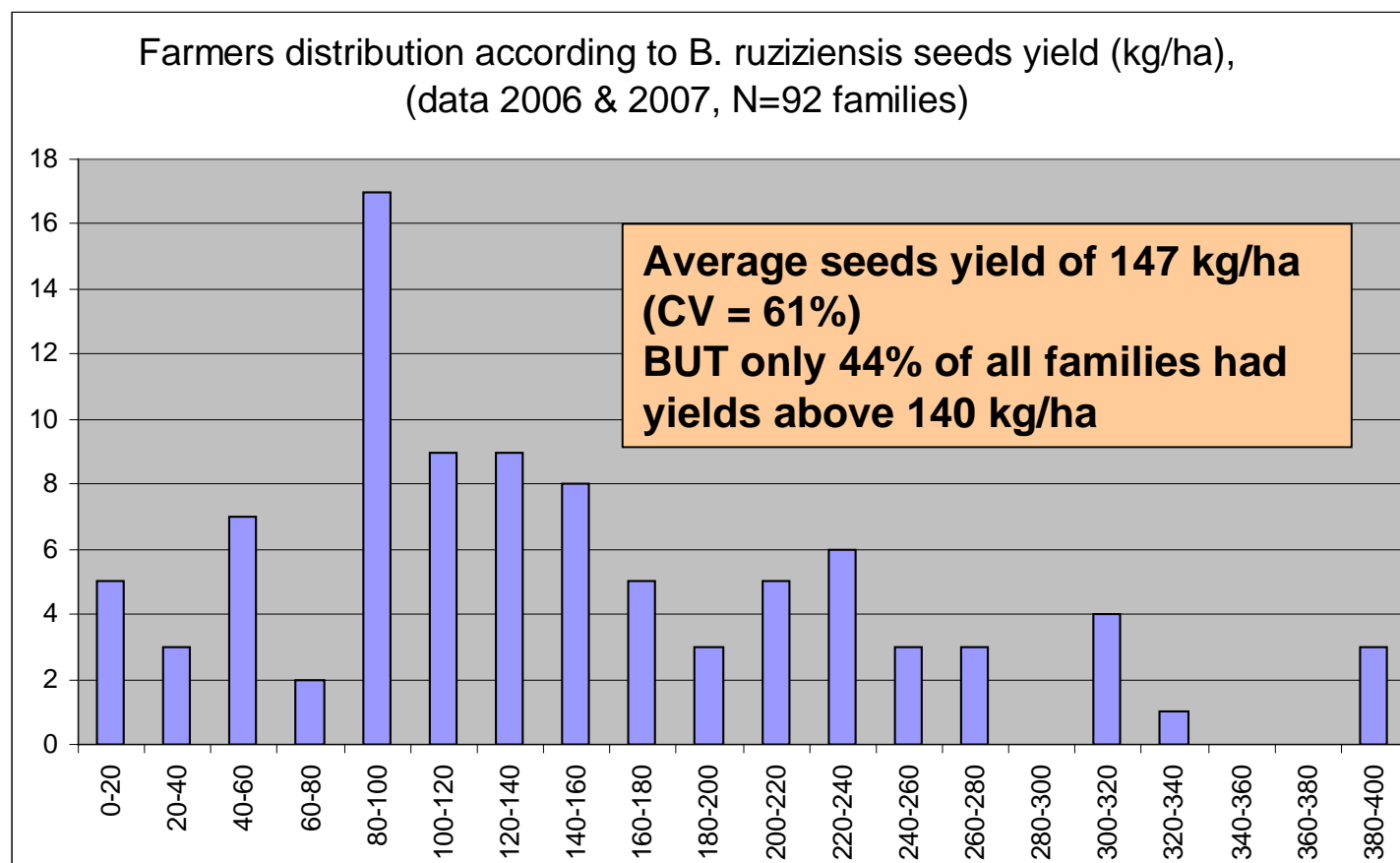
**Only 39% of farmers are using improved pastureland as initially expected**



# Lessons learnt from Validation process...

## Main constraints during the first year for improved pastureland implementation:

- (i) Forage seeds yield required to cover implementation costs







## Lessons learnt from Validation process...

### Main constraints during the first year for improved pastureland implementation:

- (i) Forage seeds yield required to cover implementation costs



#### Yield limitations due to unexpected local weather conditions...

*“Forage yield were very low due to frost problem”*  
(Farmers from Khay and Viengxay village)

*“Forage is dead due to flood”*  
(Farmers from Latbouak village)



# Lessons learnt from Validation process...

## Main constraints to be:

- Market channel constraints...  
**Forage seeds market limitations**

*"We still have forage seeds we collected but no one to buy it"*

(Farmers from My and Khangpeung village)







# Lessons learnt from Validation process...

## Main constraints to be:

- Market channel constraints...  
... or malfunctioning (cattle)

**“I don’t have animals to do fattening”  
(Farmer from Ngoy village)**

- Animal availability

**“It is difficult to find young bulls for purchase”  
(Farmer from Xoy Nafa village)**

- Farmers / traders interactions

**“It is difficult to sale animals at a good price: traders propose us lower animal weigh unit price [*kips/ living kg*] that what we paid when we bought them! ...” (Farmer from My village)**

**“Traders tell us that this is now difficult to sale in Vietnam, but we don’t know!”  
(Farmer from Khangpeung village)**

**“We need contract with traders to buy and sale animals at a defined price”  
(Farmers from My village)**



## Lessons learnt from Validation process...

### Main constraints to be:

(ii) Fencing costs and maintenance

***“Bamboo fence are not solid enough ; cattle can easily penetrate and destroy the forage plot ; if we use barber wire, it is expensive and then it’s difficult to pay back the credit and even save money”***

***(Farmers from Xoy Nafa village)***

A 4-line barber wire with wood pots fence cost an average price of 270 \$US/ 400m (ha)



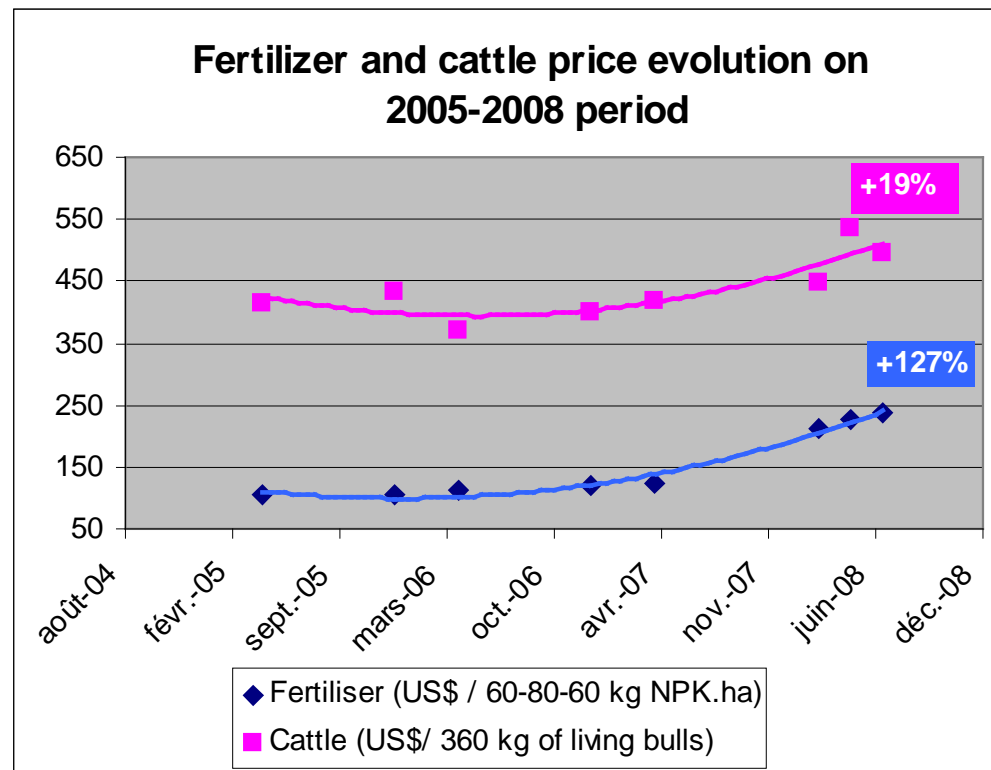


# Lessons learnt from Validation process...

## Main constraints to be:

(iii) Unequal inflation rates between inputs and outputs

**Fertilizer cost has been increasing of 127% since 2005 (in relation with oil crisis) while cattle weight unit price was only increasing of 19%**





# Lessons learnt from Validation process...

## Main constraints to be:

(iv) credit access, amount and payment modalities

- Credit access
- Credit interest rate
- Credit amount
- Credit length
- Credit payment modalities

**“If you can not provide financial guaranties, you can not get any credit”**  
*(Farmers from Nakhouan village)*

**“Procedures to get a credit are too complicated”** *(Many farmers)*

**“Credit interest is too high! We need reduced interest rate for animal raising”** *(All farmers)*

**“Credit amounts proposed are too limited; we need higher credit amount for animal purchase”** *(Farmers from My and Pouhoum village)*

**“Credit length proposed is too short; we need long-term credit for animal raising”** *(Farmers from Khay village)*

**“You ask for a credit and then money arrive 3 months later; it’s too late!”** *(Many farmers)*

**“Money disbursement is too slow”** *(Many farmers)*





## Lessons learnt from Validation process...

### Main constraints to be:

(v) Technical skills required for good-quality pastureland implementation

***“Forage establishment was bad due to important delay between land preparation and forage sowing”***

**(Farmers from Gnapsy village)**

***“There are many weeds in my forage plots since they were not well controlled before forage sowing”***

**(One farmer from Leng village)**



## Feed back benefit for Development...

### **Discussions and proposals were made on:**

- (i) Credit access: discussions between Provincial Agricultural and Forestry Office, Nam Ngum Development Project and Xieng Khouang Agricultural Development Bank (ADB) have allowed to:
  - replace financial individual guaranties with collective ones (farmers group)
  - decrease credit interest rate for animal raising from 15 to 12% a year
  - propose an average amount of 7.000.000 kips (800 \$US) to farmers involved in Cattle fattening activities
- (ii) Cattle market channel malfunctioning: visits and exchanges between traders and farmers have been scheduled
- (iii) VCD Training supports (what to do and what not to do) are under process





**This feed back as also given rise to new research topics:**

- (i) How to reduce fertilizer use (main production cost) ?
- (ii) How to generate higher incomes during the first year of implementation?



## Feed back benefit for Research...

### **New farming systems have been developed based on:**

- Direct sowing, the first year, of rice associated with forage species directly on degraded native pastureland
- Use of mix fodder species (ruzi grass associated to stylosanthes guianensis CIAT 184, a perennial legume fodder able to fix N from the atmosphere)

### **New system should allow to:**

- include fencing cost (bamboo fence associated with living species)
- stop system dependence regarding forage seeds market
- get positive net income from the 1st year





# New system cost/benefit simulation

## Cost / Benefit simulation was made as follow:

### First year: Rice + forage implementation:

- Plot fencing: use of local material (wood, bamboo) and seedlings for living fence
- Pasture land implementation cost: land preparation (35 US\$/ha) + Seeds (rice 30 \$US/ha and forage 60\$/ha) + Operational costs (40 \$US/ha)
- Fertilization: 60-80-60 kg of NPK/ha (total cost of 240 \$US/ha) with Bo, Mn and Zn the first year (50 \$US/ha)
- Credit requirement: All pastureland implementation cost, credit interest of 12%/year during 6 months (from sowing to rice harvest)
- Rice production: 1,8 T/ha at 320 \$US/T

### 2nd to 4th year: Bulls fattening activity

- Inflation rate (all products): 5%/ year
- Bulls stoking rate: 4 animals/ha, initial price of 180 \$US for a bull of 110-120 kg (1,2 \$US/ living kg)
- Bulls fattening: fattening period of about 5,5 months; average growth rate of 15 kg/animal/month, ie gain of 80 to 90 kg/Al/fattening period
- Credit requirement: credit for buying 2 bulls (the 2 other ones are coming from owm farmer herd)+ fertilizer at interest level of 12%/year for 6 months

### 5th year: Pasture re-establishment using rice as a cash crop

- Rice production: 2,2 T/ha at 390 \$US/T

# New system cost/benefit simulation

Plot of 1 ha	1st year	2nd year	3rd year	4th year	5th year
	DS of Rice + forage	Bulls fattening	Bulls fattening	Bulls fattening	Pastureland re-implem (rice+forage)
<b>COSTS (US \$)</b>	<b>542</b>	<b>1 044</b>	<b>956</b>	<b>998</b>	<b>573</b>
Plot fencing and designing	60	20	20	20	20
Crop implementation	165	0	0	0	230
Fertilizer	290	252	135	140	292
Animals & animals care	0	735	770	805	0
Credit requirement	455	620	520	543	522
Credit interest	27	37	31	33	31
<b>LABOUR (md.ha-1)</b>	<b>73</b>	<b>72</b>	<b>62</b>	<b>62</b>	<b>60</b>
Fencing & Fence maintenance	30	20	10	10	10
Crops implementation and management	8	2	2	2	10
Seeds harvesting	35	0	0	0	40
Bulls management	0	50	50	50	0
<b>BENEFITS (US \$)</b>					
Bulls sale	0	1 360	1 430	1 500	0
Seeds production	575	0	0	0	860
<b>GROSS INCOME (US \$)</b>	<b>575</b>	<b>1 360</b>	<b>1 430</b>	<b>1 500</b>	<b>860</b>
<b>NET INCOME (US \$)</b>	<b>33</b>	<b>316</b>	<b>474</b>	<b>502</b>	<b>287</b>
<b>LABOUR PRODUCTIVITY (US \$/ wd)</b>	<b>0,45</b>	<b>4,39</b>	<b>7,64</b>	<b>8,10</b>	<b>4,78</b>





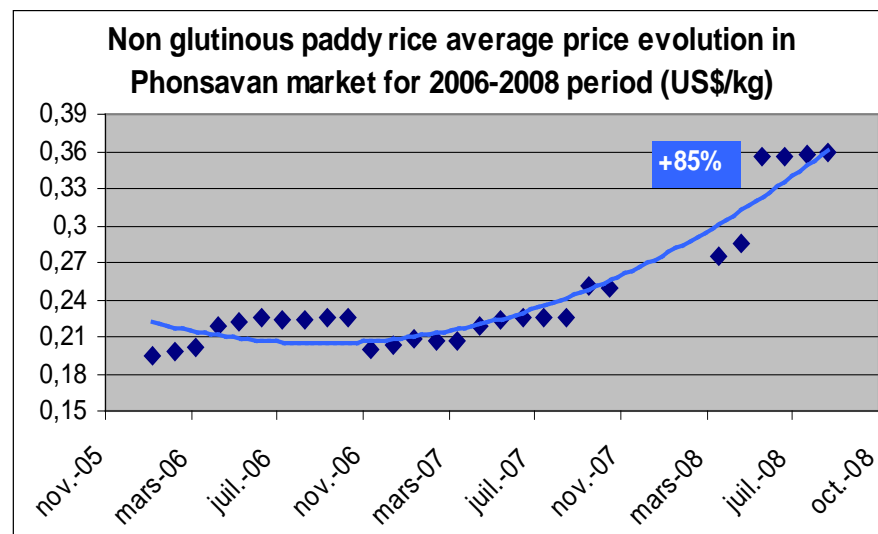
## **New system cost/benefit simulation**

- **Total net income on the 5 years: 1145 \$US/ha**
- **Average net income of 322 \$US/ha/year**
- **Average production costs of 823 \$US/ha (bulls included)**
- **Average net income represent 39% of average production cost (risk factor)**
- **Average labour productivity of 5,1 \$US/ha/working day**

## Other DMC systems under evaluation for the plain of jars: the rice-stylosanthes 2-years rotational sequence

### Regarding:

- good technical results obtained in creation site with direct seeding of rice on degraded pastureland,
- Paddy rice increase (+85% since beginning of 2006)



### Rice-stylo 2-years cropping system could be another interesting system for the Plain of Jars with:

- A production of rice every 2 years on the same plot
- A steady increase of soil fertility related to stylo cover
- Lower production costs and credit need



# Rice-stylosanthes cost/benefit simulation

Plot of 1 ha	1st year	2nd year	3rd year	4th year
	DS of Rice + stylo	Stylo santhes	Rice DS on Stylo mulch	Stylo santhes
<b>COSTS (US \$)</b>	<b>500</b>	<b>20</b>	<b>396</b>	<b>20</b>
Plot fencing and designing	60	20	20	20
Stylo-rice crops implementation	125	0	90	0
Fertilizer	290	0	265	0
Credit requirement	415	0	355	0
Credit interest	25	0	21	0
<b>LABOUR (md.ha-1)</b>	<b>73</b>	<b>12</b>	<b>63</b>	<b>12</b>
Fencing & Fence maintenance	30	10	10	10
Crops implementation and management	8	2	8	2
Rice harvest	35	0	45	0
<b>BENEFITS (US \$)</b>				
Paddy rice	575	0	875	0
<b>GROSS INCOME (US \$)</b>	<b>575</b>	<b>0</b>	<b>875</b>	<b>0</b>
<b>NET INCOME (US \$)</b>	<b>75</b>	<b>-20</b>	<b>479</b>	<b>-20</b>
<b>LABOUR PRODUCTIVITY (US \$/ wd)</b>	<b>1,03</b>	<b>-1,67</b>	<b>7,60</b>	<b>-1,67</b>

## **Rice-stylo system presently under evaluation with farmers groups**







## **This rice-beef system “creation-validation” process shows:**

- (i) the need to maintain research activities into the development process and,**
- (ii) the merits of the “creation site / farmer validation group” system for determining the potential for technology dissemination.**



A photograph of a field of tall, vibrant green grass. In the foreground, there is a dense layer of dry, brown sticks and twigs, possibly a natural mulch or a path. The grass blades are long and slender, reaching upwards. The background is a bright, slightly overexposed sky. The overall scene is natural and serene.

**Thank you for your attention !**